

## Senior Project Buyer

Fulltime | Kennesaw, United States

WHO WE ARE

At KNAPP (pronounced K-NAP, not Nap!), we "Make Complexity Simple" by offering intelligent solutions for digitizing and automating everything from production and distribution to the last mile and stores. We are the customer's value tech chain partner, which means partnering with the customer to create the most value within each link in their supply chain. Leveraging the latest software, AI and Robotics technology, we continue to disrupt the logistics automation industry for the world's industry leaders in grocery, healthcare, retail, e-commerce, apparel & manufacturing.

We are a global company with our US headquarters located just North of Atlanta in Kennesaw, GA. KNAPP specializes in automated solutions for both WMS (Warehouse Management Systems) and WCS (Warehouse Control Systems) for B2B (Business to Business) and B2C (Business to Consumer) customers. We are a growing company of over 7,200 employees worldwide and in over 50 countries that is privately held, with 7% of our revenue reinvested in R&D, ensuring a strong and vibrant future! Join us and see how you can help change the world! For more information, visit www.knapp.com.

## WHAT YOU GET TO DO

A Senior Project Buyer is responsible for the purchase of materials, supplies, equipment, and services needed for the completion of various projects. The Sr. Project Buyer will also support the sales process by working closely with Sales & Project Engineering by managing vendors.

Applications via knapp.com/en/career





Essential Functions and Responsibilities:

- · Manage assigned purchases on a project basis
- Develop and execute long-term supply strategy deployment, supplier cost modelling, supplier opportunity assessments, supplier financial analysis, negotiations, long-term contract establishment, continuous supplier performance improvement, and supplier relationship development
- Using superb analytical skills, identifies potential suppliers, screens them, and negotiates favorable payment terms with selected suppliers
- Identify new and alternate sources of supplies, as necessary, to support the sales and engineering process, cost reduction initiatives, and any supplier performance issues
- Negotiate the best-in-class price, payment terms, quality levels, and delivery terms for purchased MHE products and services in compliance with corporate objectives and project requirements
- Perform all necessary duties to support corporate goals as they relate to established supplier quality, total landed cost, and inventory objectives
- Take proactive leadership role in identifying and resolving material availability, quality problems, and service issues
- Coordinate and support on-site supplier assessment/certification audits and continuous improvement activities that drive down total cost and increase total supplier quality
- Execute purchases when required to support sold project activity and manage orders to support project activity. Performs sourcing administrative functions including obtaining signatures for non-disclosure agreements and contracts
- · Interface with Project Managers on purchasing items during project roll out
- After formalizing supply contracts with the aid of Legal, monitor supplier performance to ensure contractual obligations are met and to help make the supply procurement process as cost-effective and efficient as possible
- Development and implementation of future-oriented instruments, methods, processes, systems and/or tools in procurement
- Support the group-wide implementation of harmonized processes, policies, internal standards, and software tools such as SAP
- · Development and implementation of innovative ideas for improvement
- Ensures the Director Procurement Direct Spend is well informed, at all times, of changes and newsworthy events within the area of responsibility

Effectively communicates relevant related information within the organization
WHAT YOU HAVE









- · Minimum of 3-5 years of material handling industry experience required
- · Excellent written and verbal communication skills
- SAP experience preferred
- · Strong problem-solving abilities
- · Exceptional interpersonal skills and rapport building capabilities
- · Willingness to travel as needed to meet vendors and attend customer meetings

Working Conditions and Environment:

- Overtime, if required by work
- Occasional Domestic and International travel
- Authorization to work in the U.S
- Passport or ability to obtain passport
- · Professional office etiquette is required at all times
- · Physical requirements:

Sitting for long periods of time, standing, walking, speaking, visual acuity, finger dexterity, listening, reaching at arm's length, and lifting up to 50-100 pounds

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WHAT YOU WILL GET

- 2 remote days per week
- Half day Fridays
- · A beautiful new, state-of-the-art, office complex in Kennesaw, GA
- Industry competitive compensation
- Great benefits with better than average employer contributions, including health, dental, vision, life insurance, Flexible Spending Accounts, Short & Long Term Disability and more!
- 401k with a very generous employer match and no vesting!
- Paid Vacation & Holidays
- Profit Sharing
- Paid Parental Leave
- Subsidized Daycare
- Tuition Reimbursement
- Pet Insurance







- Subsidized food delivery
- Monthly celebrations
- Quarterly employee events
- · Corporate Social Responsibility including recycling, sustainability and volunteering

KNAPP is an equal opportunity employer. We are committed to a work environment that supports, inspires, and respects all individuals without discrimination on the basis of race, color, religion, sex, sexual orientation, gender identity, age, national origin, veteran, disability status or any other basis protected by law.

Due to the safety-sensitive nature of this position, strict adherence to KNAPP's drug-free workplace policy is required. All candidates will be subject to drug-screening in accordance with the policy and will be expected to remain drug-free during their employment. There will be no exception if recreational or medical use of marijuana is permitted in the location of employment and/or residence or if use of marijuana is only during "off-hours."



